Tri-State Beef Conference

August 4, 2016
Washington County Fairgrounds
Abingdon, VA

A conference for both cow-calf producers and stocker operators

Presented by:

Programs in agriculture and natural resources, 4-H youth development, family and consumer sciences, and resource development. University of Tennessee Institute of Agriculture, U.S. Department of Agriculture and county governments cooperating. UT Extension provides equal opportunities in programs and employment.
This year’s conference will address topics of interest to both stocker and cow-calf producers. The conference will be a one-day event and will include educational sessions covering such topics as beef cattle outlook, considerations for A.I. in cow/calf herd, how to use a forage analysis and designing a supplementation program, pasteurella and its impact on stocker health, the new veterinary feed directive and a feedlot buyer’s perspective. We will once again have virtual tours of operations from each of the three states and then will have a time of questions and answers with the producers themselves. This year’s conference will be one that should add dollars to your bottom line whether you run a stocker or a cow-calf operation.

### Topics and Speakers

#### Beef Cattle Outlook
Dr. David Anderson  
Professor & Extension Economist  
Texas A&M University

#### Forage Analysis: How to use it & designing a supplementation program
Dr. Jason Smith  
Assistant Professor & Extension Beef Cattle Specialist  
University of Tennessee

#### Veterinary Feed Directive Panel Discussion
Industry, Extension and Private Practice Veterinarians

#### Considerations for A.I. in Cow/Calf Herd
Dr. Justin Rhinehart  
Assistant Professor & Extension Beef Cattle Specialist  
University of Tennessee

#### Pasteurella and It’s Impact on Stocker Health
Dr. John Currin, DVM, Diplomate ABVP  
Associate Professor  
Virginia-Maryland College of Veterinary Medicine

#### Feedlot Perspective
Mr. Steve Fogelsong  
Black Gold Ranch and Feedlot

Mr. John Queen  
Southeast Livestock Exchange

#### Virtual Tours of three beef operations
We will highlight an operation from each of the three states and will have a time of questions and answers with the producers themselves

### Conference Hotel

**Comfort Suites**  
1093 Ole Berry Drive off I-81 exit 14  
Abingdon, VA 24210  
(276) 698-3040  
Rate: $98 single or double/night  
Deadline for group rate: July 22  
Group name: Tri-State Beef Conference

A trade show will be open during the conference, with many of the animal health, feed, and marketing organizations involved in the region’s beef industry there for you to meet and learn more about their products and services.